



## ***Flight Training Pricing Guide***

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The prices for Northeast Helicopters are current as of 4-19-2010.

For questions about how our pricing models are calculated, please see the "common questions about our pricing model" section at the bottom of this document.

Following are prices for:

- Private Pilot
- Instrument Rating
- Commercial Pilot
- Certified Flight Instructor (CFI)
- Certified Flight Instructor Instrument Rating (CFII)
- ProTrac
  
- ATP
- Add-On Ratings

## Private Pilot Course

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
30 Hours Dual Instruction @ \$265.00 per hr.	\$7,950	53 Hours Dual Instruction @ \$265.00 per hr.	\$14,045
5 Hours Solo Flight @ \$225.00 per hr.	\$1,125	7 Hours Solo Flight @ \$225.00 per hr.	\$1,575
20 Hours Professional Ground School @ \$40.00 per hr.	\$800	40 Hours Professional Ground School @ \$40.00 per hr.	\$1,600
10 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$400	13 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$520
1 Examiner Fee	\$400	1 Examiner Fee	\$400
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$338
Books and Supplies includes headset and bag (Approximate)	\$800	Books and Supplies includes headset and bag (Approximate)	\$800
<b>Total</b>	<b>\$11,850</b>	<b>Total</b>	<b>\$19,428</b>

## Instrument Rating

<b>FAA Course Minimums</b>	<b>Min.Cost</b>	<b>NEH Average Cost</b>	<b>Avg.Cost</b>
35 Hours Dual Instruction @ \$295.00 per hr.	\$10,325	57.5 Hours Dual Instruction @ \$295.00	\$16,963
30 Hours Professional Ground School @ \$40.00 per hr.	\$1,200	40 Hours Professional Ground School @ \$40.00 per hr.	\$1,600
8 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$320	11 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$440
1 Examiner Fee	\$250	1 Examiner Fee	\$250
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$338
Books and Supplies (Approximate)	\$130	Books and Supplies (Approximate)	\$130
<b>Total</b>	<b>\$12,600</b>	<b>Total</b>	<b>\$19,871</b>

## Commercial Pilot Course

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
78 Hours Dual Instruction @ \$265.00 per hr. with Private & Instrument Rating	\$20,670	30 Hours Dual Instruction @ \$265.00 per hr. with Private & Instrument Rating	\$7,950
10 Hours Solo Flight @ \$225.00 per hr	\$2,250	10 Hours Solo Flight @ \$225.00 per hr	\$2,250
5 Hours Professional Ground School @ \$40.00 per hr.	\$200	10 Hours Professional Ground School @ \$40.00 per hr.	\$400
16 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$640	10 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$400
1 Examiner Fee	\$400	1 Examiner Fee	\$400
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$338
Books and Supplies (Approximate)	\$50	Books and Supplies (Approximate)	\$50
<b>Total</b>	<b>\$24,585</b>	<b>Total</b>	<b>\$11,938</b>

## Certified Flight Instructor (CFI)

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
3 Hours Dual Instruction @ \$265.00 per hr.	\$795	10 Hours Dual Instruction @ \$265.00 per hr.	\$2,650
5 Hours Advanced Dual Instruction @ \$295.00 per hr	\$1,475	5 Hours Advanced Dual Instruction @ \$295.00 per hr	\$1,475
10 Hours Professional Ground School @ \$40.00 per hr.	\$400	20 Hours Professional Ground School @ \$40.00 per hr.	\$800
2 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$80	6 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$240
1 Examiner Fee	\$500	1 Examiner Fee	\$500
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$338
Books and Supplies (Approximate)	\$70	Books and Supplies (Approximate)	\$70
<b>Total</b>	<b>\$3,695</b>	<b>Total</b>	<b>\$6,223</b>

### Certified Flight Instructor Instrument Rating (CFII)

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
3 Hours Dual Instruction @ \$295.00 per hr.	\$885	10 Hours Dual Instruction @ \$295.00 per hr.	\$2,950
5 Hours Professional Ground School @ \$40.00 per hr.	\$200	10 Hours Professional Ground School @ \$40.00 per hr.	\$400
1 Hour Pre/Post Flight Briefing @ \$40.00 per hr.	\$40	2 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$80
1 Examiner Fee	\$250	1 Examiner Fee	\$250
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$338
Books and Supplies (Approximate)	\$20	Books and Supplies (Approximate)	\$20
<b>Total</b>	<b>\$1,770</b>	<b>Total</b>	<b>\$4,188</b>

## ProTrac – Professional Pilot Course

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
Private Pilot Course	\$11,850	Private Pilot Course	\$19,428
Instrument Course	\$12,600	Instrument Course	\$19,871
Commercial Course	\$24,585	Commercial Course	\$11,938
Certified Flight Instructor Course (CFI)	\$3,695	Certified Flight Instructor Course (CFI)	\$6,223
Certified Flight Instrument Instructor Course (CFII)	\$1,770	Certified Flight Instrument Instructor Course (CFII)	\$4,188
Misc. Courses: Safety Course, Wire Strike Course, Long Line Course	\$0.00	Misc. Courses: Safety Course, Wire Strike Course, Long Line Course	\$0.00
Robinson Factory Pilot Training *	\$400	Robinson Factory Pilot Training *	\$400
<b>Total</b>	<b>\$54,900</b>	<b>Total</b>	<b>\$62,048</b>

\* The Robinson Safety Course is required for all students that are interested in instructing at most flight schools, including Northeast Helicopters. This cost is paid directly to Robinson Helicopter Company, not Northeast Helicopters.

## Airline Transport Pilot (ATP)

The ATP rating training requirements are tailored to match each individual applicant's unique experiences in the industry. Please contact the school and ask for the Assistant Chief Pilot who will help you customize your ATP program accordingly.

## Rotorcraft Add-On Ratings:

Pricing for add-on ratings other than private (instrument, commercial, etc.) is custom tailored to meet the needs and levels of experience of each individual applicant. Please contact the school and ask for the Assistant Chief Pilot to discuss your specific program requirements based upon your aviation experience.

### Private Pilot Add-On

This pricing is for Rated Fixed Wing Pilots looking to add a Rotorcraft Rating.

FAA Course Minimums	Min.Cost	NEH Average Cost	Avg.Cost
20 Hours Dual Instruction @ \$265.00 per hr.	\$5,300	30 Hours Dual Instruction @ \$265.00 per hr.	\$7,950
10 Hours Solo Flight @ \$225.00 per hr.	\$2,250	10 Hours Solo Flight @ \$225.00 per hr.	\$2,250
10 Hours Professional Ground School @ \$40.00 per hr.	\$400	30 Hours Professional Ground School @ \$40.00 per hr.	\$1,200
10 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$400	10 Hours Pre/Post Flight Briefings @ \$40.00 per hr.	\$400
1 Examiner Fee	\$400	1 Examiner Fee	\$400
1 Written Exam Fee	\$150	1 Written Exam Fee	\$150
Approximate 1 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225	Approximate 1.5 Hour Final Exam Flight Rental Fee @ \$225.00 per hr.	\$225
Books and Supplies includes headset and bag (Approximate)	\$700	Books and Supplies includes headset and bag (Approximate)	\$700
<b>Total</b>	<b>\$9,825</b>	<b>Total</b>	<b>\$13,275</b>

## **Some Common Questions About Our Pricing Model:**

Prices do not include CT Sales Tax (6%).

Pricing is based on flight in the Robinson R22 Helicopter.

Pricing does not reflect temporary fuel surcharges.

Northeast Helicopters reserves the right to adjust pricing when necessary.

### Course Duration and Cost:

Actual course duration and the total cost will vary upon a student's proficiency with flight training and ground school. No flight school, including NEH guarantees a student a license; you must be able to pass an FAA exam.

Due to changing weather conditions and individual student proficiency, NEH cannot guarantee any of the courses duration. There are many factors involved during training that can slow down your completion of a course. NEH will advise each student prior to enrollment reasonable goals for completion times of the different courses.

The Course Minimums are calculated based upon the FAA Minimum requirements. Most industry experts agree that while it is possible to achieve ratings at the minimums, this is usually quite rare, although not impossible. Still we feel it's our duty to provide a baseline comparison and a realistic cost number to you for planning your training.

The Course Average cost is a more realistic average cost that a student will spend while building the necessary proficiency to pass the flight exam. We built this average by looking at the mean cost of what many previous years' students have achieved their ratings in with respect to flight training time. Not all flight schools will present an average cost, but proper budgeting is the only way we can help you plan for success. To discuss your individual training costs or any particular questions, never hesitate to contact us.

We are also often asked, why in your pricing is it that the "Average Cost" for a Commercial Rating less than the "FAA Minimum Cost", when all of the other averages are higher than minimums?

In order to achieve a Commercial Helicopter Rating, you MUST have at least 150 hours of flight time as a pilot in an aircraft, and 100 hours of Pilot in Command Time in a helicopter. Since most of our students will spend more time than the minimum in achieving each rating on the way to a Commercial Certificate, by the time they enter the Commercial program, they already have more hours towards

Commercial under their belts, leaving less remaining hours until they reach the required time. If you complete your prior ratings in less than the average times, then you can expect the Commercial rating to be the place where you will make up the difference.